

NAME 2009

Surfing the Waves of Medicaid in Education

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Fairbanks LLC helps state and local agencies improve their business processes and revenues. The firm is led by experienced professionals with particular expertise in assisting education, health care and government agencies.

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Founded in 1989, Paradigm HealthCare Services is a Medicaid (Medi-Cal) and health billing and consulting firm providing services to school districts, county offices of education, and other county governmental agencies. We are the partner of choice for the fee-for-service billing program and offer a full range of claiming services for the Medi-Cal Administrative Activities (MAA) program.



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Combining more than 20 years of management consulting experience with significant K-12 educational domain expertise, PCG Education Services offers consulting solutions that help schools, school districts, and state departments of education across the U.S. and in Canada to achieve their performance goals and improve student outcomes. Our state-of-the-art technology promotes effective decision making in schools by transforming data into meaningful results. PCG Education Services currently has contracts in 31 states and Ontario and British Columbia, Canada, and has served ten of the top 25 school districts in the U.S. Our areas of expertise include:

- Adolescent Literacy Services
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The Center for Health Care Financing
UMass Medical School
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<http://www.umassmed.edu/commed/index.aspx>

The Center is a Massachusetts-based public sector organization that is part of the University of Massachusetts Medical School. The Center provides management consulting and operational services to state and local human services and educational agencies. The mission of the Center is to assist state and local governments maximize revenues and increase savings in order to provide more cost-effective health care. The Center employs more than 300 staff and currently has contractual relationships with 10 states in addition to its comprehensive body of work on behalf of the Commonwealth of Massachusetts.

The Center works with state and local entities to:

- Design and implement cost-saving strategies and cost-containment projects;
- Design and implement creative initiatives that reduce the overall level of state and local expenditures for human services programs; and
- Identify additional revenues to which they are entitled under federal law.

The Center is solely focused on improving the return of state and local health care dollars. We work in partnership with our clients to serve the public good while keeping a keen eye on the bottom line. We understand the challenges facing state and local agencies because we are also public. Our unique insight into the market, combined with financial expertise, allows us to help public agencies maximize their resources and revenues. We believe in the philosophy of "knowledge transfer"—sharing our experience with our clients and empowering them to provide more cost-effective health care. As part of the Medical School, the Center has direct access to the knowledge base and assets of a major academic institution, which allows us to serve the public using the highest quality resources available.



Practi-Cal
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